



PRODUCTS & PRICING*

Implementation Fees (one-time, non-refundable):

Standard: \$7,500 | WAIVED under Sourcewell Engagement
 Non-standard (white label, co-brand, complex custom-builds): Up to \$20,000 | case-by-case basis

Product	List PEPM	Sourcewell PEPM
Medefy Platform Charge¹	\$6.00	\$5.10
Integrated Virtual Behavioral Health²	\$2.50	\$2.25
Integrated Virtual Urgent Care²	\$2.00	\$1.80
Incentive Program³	\$2.00	\$1.80

Miscellaneous	Per Employee Per Campaign	Sourcewell Price Per Employee Per Campaign
Ad-Hoc Direct Mail Campaign⁴	\$2.00	\$1.80

Eligible Employees	List Platform Monthly Minimum	Sourcewell Platform Monthly Minimum
Under 300 Employees	\$1,800	\$1,530

*Not included in Medefy pricing are any data integration fees with third party providers.

¹ The PEPM provided is subject to the preferred pricing terms under the Sourcewell Agreement with Medefy and the Eligible Employee count minimum.

² Virtual Urgent Care and Virtual Behavior Health products are priced with a 20% annualized utilization threshold. If annualized utilization exceeds this threshold, the applicable PEPM rate will be increased on a proportional basis for that month. For example: PEPM fee is \$2.00, for each additional 1% of annualized utilization, fee would increase by \$0.10. Charges for additional utilization are included in the invoice for the following month. Virtual Urgent Care and Virtual Behavior Health visit fees are \$0.

³ Incentive program pricing does not include the cost of the incentive.

⁴ Direct Mail Campaign, includes print and postage costs. \$